

Banking  
China

# Haixia Bank of Fujian

Harnessing Lenovo  
infrastructure to bring  
value-added digital services  
to market faster.

## Solution components

### Hardware

- Lenovo ThinkSystem SR650

### Software

- Lenovo eOffice C-VDI Solution

### Services

- Lenovo Assessment Services
- Lenovo Design Services
- Lenovo On-site Services –  
Deployment
- Lenovo Post Warranty Services
- Lenovo Proof of Concept Lab

Businesses and consumers alike are increasingly seeking out banks that can provide always-on digital services. To meet these industry imperatives and foster long-term customer loyalty, Haixia Bank of Fujian's 400-person research and development (R&D) team is racing to build new data-driven capabilities. To equip R&D personnel with the tools they need to perform their best work, Haixia Bank of Fujian uses Lenovo ThinkSystem SR650 servers to deliver a high-performance and high-availability Client-Virtual Desktop Infrastructure (C-VDI). The C-VDI solution offers a level of compatibility with external devices compared to other VDI solutions, which better supports R&D testing. The new solution slashes user provisioning time from one day to one hour, strengthens information security, and helps the bank cut time-to-market for value-added customer services.



“Thanks to our Lenovo ThinkSystem solution, we can fast-track the development of innovative customer-facing services while shrinking the total cost of ownership for our IT infrastructure.”



Wu Ning,  
Head of Infrastructure, GM Assistant, Haixia  
Bank of Fujian

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