

Software

Powering global travel with ultra-reliable IT infrastructure

ATCORE

ATCORE's market-leading reservation and omni-channel travel platforms power business transformation for the global brands it partners with. The company runs its mission-critical systems on Lenovo ThinkSystem solutions managed with Lenovo XClarity software—delivering around-the-clock availability.



Lenovo

1

Who is ATCORE?

Based in the UK, ATCORE is a global travel technology group with around 200 employees. The company's market-leading reservation and distribution platforms ATCOM and Tigerbay help support some of the biggest global travel brands. Each year, ATCORE's travel platforms power over 23 million holidays and over £20 billion in partner bookings.

ATCORE | FROM  **TRAVELSOFT**

2

The Challenge

ATCORE offers high-performance reservation and distribution platforms that travel brands use to get their customers to their destinations. Many of the company's clients consume ATCORE's platforms as a Private Cloud Service, making it crucial for the company to offer 24/7 availability.

David Green, Systems Manager at ATCORE, confirms: "We operate out of four data centers, distributed across the UK and Germany. Our systems are absolutely mission critical, with our clients losing revenue every minute the systems are offline. To ensure safety, it's also critical that our clients know the whereabouts of their customers in the event of environmental issues or political incidents. As a result, we need to ensure that the IT infrastructure that underpins our services is reliable and secure."

With demand for its digital platforms growing, ATCORE began planning for its future infrastructure needs. Green adds: "Our existing IT estate was aging, so it was a natural time to refresh our infrastructure."



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“Over the years, we’d seen the quality of the support we were getting from our previous vendors decline significantly. We were keen to find a new partner that was committed to our long-term success.”

David Green

Systems Manager, ATCORE

Selecting a dependable platform

After reviewing several leading vendors, ATCORE selected Lenovo to provide its new IT infrastructure. The new solution is based on high-performance Lenovo ThinkSystem servers connected to Lenovo ThinkSystem DE Series Storage Arrays, replacing the existing server and storage hardware at the company's four data centers.

“The Lenovo solution offers excellent reliability and performance at a very competitive price point,” explains Green. “Another important aspect in our decision is how easy the solution is to manage. With Lenovo XClarity, we get a single point of control for systems across our international data centers.”

Hardware

Lenovo ThinkSystem SR630
Lenovo ThinkSystem SR630 V2
Lenovo ThinkSystem SR630 V3
Lenovo ThinkSystem SR850 V3
Lenovo ThinkSystem DE Series Storage Arrays

Software

Lenovo XClarity

Services

Lenovo Asset Recovery Services
Lenovo CO₂ Offset Services

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“We’ve now been using Lenovo to power our mission-critical platforms for more than five years, and in all that time the solution has hardly skipped a beat. Most of our experiences with Lenovo support have been excellent.”

David Green

Systems Manager, ATCORE

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Results

With Lenovo ThinkSystem solutions at the heart of its reservation and distribution platforms, ATCORE can drive business growth with the confidence that its mission-critical systems are available 24/7.

“Our Lenovo systems are designed for resilience,” says Green. “We regularly implement our disaster recovery trial plans, so we know that we can fail over our production systems when the need arises.”



Delivers proven reliability for critical systems



Offers high performance and cost-effectiveness



Cuts IT management work by up to 50%

**Easier
management,
more
sustainable
operations**

By leveraging Lenovo XClarity, ATCORE can manage its IT infrastructure more quickly and easily than ever. Green elaborates: “Lenovo XClarity has been a game-changer for us. For example, we no longer need to download and apply firmware patches server by server; XClarity now handles most of the work automatically. With XClarity, we’ve probably cut the time spent applying updates by 50%.”

Partnering with Lenovo is also empowering ATCORE to advance its sustainability objectives. Using Lenovo Asset Recovery Services, the company can retire its aging IT infrastructure in a secure, documented, and responsible way. And with the recent implementation of Lenovo’s CO₂ Offset Services, the organization has offset more than 360 tons of CO₂ in just six months of adoption—helping it play a part in supporting climate action projects around the world.

“So far, we’ve disposed of more than 180 data center devices responsibly with Lenovo Asset Recovery Services,” says Green. “We’re very pleased to partner with a company that takes environmental sustainability as seriously as we do.”



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“Lenovo offers everything we are looking for: reliable, easy-to-manage server and storage solutions that scale cost-effectively as our business grows.”

David Green
Systems Manager

Why **Lenovo**?

Demand for ATCORE's services is growing steadily. With Lenovo ThinkSystem solutions, the company has the scalable, cost-effective platform it needs to support its business needs for the long term.

"One of the reasons that Lenovo solutions continue to be the right choice for ATCORE is their scalability," explains Green. "We continually add new compute and storage resources to keep pace with demand for our platforms—and scaling out our Lenovo ThinkSystem solutions is very straightforward."

He adds: "Lenovo is also an excellent partner from a procurement perspective. As well as offering transparent pricing, the Lenovo team proactively alerts us to delivery delays with our orders and helps us find equivalent or better hardware options at the same price."



How can SaaS providers ensure high availability?

ATCORE selected Lenovo ThinkSystem solutions to support its mission-critical travel reservation and distribution platforms.

[Explore Lenovo ThinkSystem Solutions](#)