

# Focusing on product innovation

Lenovo  
**TruScale**

## Exosens Group

To help it stay laser-focused on high-tech product development and manufacturing, Exosens Group replaced its aging IT infrastructure with a modern Lenovo ThinkAgile SXM for Microsoft Azure Stack solution. Delivered by Synergetic IT and TD SYNEX via Lenovo TruScale Infrastructure as a Service (IaaS), the fully managed solution provides simplicity, scalability, and performance.

### Customer Problem

To help it spin up innovative digital capabilities to support a fast-growing business, Exosens Group engaged its trusted partner Synergetic IT to replace end-of-life systems with a robust, agile, and flexible IT infrastructure.

### Lenovo Solution

Working with TD SYNEX, Synergetic IT helped Exosens Group avoid the need for costly capital procurement by deploying a Lenovo ThinkAgile SXM for Microsoft Azure Stack solution using Lenovo TruScale IaaS.

### Business Impact

Lenovo delivered a TruScale IaaS pricing proposal within just 48 hours. Lenovo now provides managed support and monitoring, helping Exosens Group to save time, deploy new digital services, and drive ongoing growth.



“Lenovo, Synergetic IT, and TD SYNEX all worked together as one, helping us design and deploy a solution that will meet the needs of the business for years to come.”

#### Niels Hoogstra

Global Infrastructure Manager,  
Exosens Group



Transparent, pay-as-you-go pricing



Rapid solution deployment



Fully managed support and monitoring



Synergetic • IT



TD SYNEX

**EXOSENS**  
REVEAL THE INVISIBLE