



Consumer Products

Keeping production flowing and **business growing**

Jiangsu King's Luck Brewery
Joint-Stock Co., Ltd.

One of China's top producers of fortified wine and spirits taps Lenovo to lift performance and availability of mission-critical SAP applications.

Lenovo

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Who is Jiangsu King's Luck Brewery?

Jiangsu King's Luck Brewery Joint-Stock Co., Ltd. Is one of the top ten listed liquor companies in China. Founded in 1996, the company currently employs close to 5,000 people and has total assets of CNY 18.2 billion (USD 2.8 billion). Jiangsu King's Luck Brewery produces around 30,000 tons of fortified wine and spirits every year, which it sells through three major brands: "Guoyuan", "Jinsiyuan", and "Gaogou".

Recently, the company has embarked on a multi-billion-dollar expansion and digitalization initiative, aimed at increasing production capacity, driving down costs, bringing better-quality products, and reaching more customers. Through these efforts, Jiangsu King's Luck Brewery aims to reach CNY 15 billion (USD billion) in revenues by 2025.



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The challenge

Already one of China's top liquor companies, Jiangsu King's Luck Brewery has ambitions to become bigger and better. Achieving this requires operations to flow flawlessly, from production planning and quality control to accounts payable and sales and marketing.

However, the system that supported all this—SAP ERP—and its underlying hardware platform were struggling under the increased pressure. For months, the company had been experiencing issues around performance and scalability. It also lacked an effective monitoring system, which left Jiangsu King's Luck Brewery at risk of having system faults go unnoticed—potentially interrupting vital operations.



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“Our SAP ERP system is absolutely mission critical. If it were to go down for even a short time, operations would come to a halt. As we started experiencing more issues around performance, management, and monitoring, we urgently needed to upgrade and strengthen our environment.”

Wu BuYa

CEO, Jiangsu King's Luck Brewery Joint-Stock Co., Ltd.

Proven infrastructure platform for SAP

To solve the challenge, Jiangsu King's Luck Brewery decided to move from SAP ERP to a next-generation ERP: SAP S/4HANA. After deciding to migrate its existing SAP ERP databases to the new in-memory platform, Jiangsu King's Luck Brewery chose Lenovo to provide the infrastructure for the new SAP landscape.

Working with a team from Lenovo Professional Services, the company configured and deployed two Lenovo ThinkAgile HX Series Appliances for SAP HANA to support the new SAP S/4HANA environment, which runs SUSE Linux Enterprise Server for SAP Applications as its operating system.

Hardware

Lenovo ThinkAgile HX Series Appliance for SAP HANA

Software

Lenovo xCloud
SAP S/4HANA
SUSE Linux Enterprise Server for SAP Applications

Services

Lenovo Professional Services
Lenovo Premier Support

Simplified management and support

For comprehensive SAP system monitoring and management, Jiangsu King's Luck Brewery leverages the Lenovo xCloud SAP system monitoring platform. This cloud-based solution provides central monitoring of SAP applications, SAP HANA databases, and server resources, along with system alerts and events. It enables the company to stay on top of its SAP system status and resolve any issues in a timely manner.

Alongside Lenovo xCloud, Jiangsu King's Luck Brewery has the backing of Lenovo Premier Support, which is ready to respond to any questions or issues that the company's IT team may encounter—lightening the administrative load.



“Lenovo has a strong reputation as an SAP hardware provider. We trust them to deliver robust, dependable technology, which is why we chose Lenovo ThinkAgile servers to support our SAP S/HANA solution.”

Wu BuYa

CEO, Jiangsu King's Luck Brewery Joint-Stock Co., Ltd.

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Results

With Lenovo servers supporting its renewed SAP environment, Jiangsu King's Luck Brewery has lifted availability to 99.99% and improved performance for key applications.

The company can also count on reliable system monitoring and streamlined administration, boosting maintenance efficiency by 50%. This contributes to a total cost of ownership reduction of 24%, helping the business run leaner, and enabling rapid resolution of any issues.

It all combines to forge the resilient foundation that Jiangsu King's Luck Brewery needs to shift production into higher gear and lead its business into a new era of growth and success.



99.99% availability
for mission-critical
SAP systems



24% reduction
in total cost of
ownership



50% improvement
in IT maintenance
efficiency

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“We can count on Lenovo to help us get the most out of our SAP applications. With concerns about performance and stability behind us, we are free to focus on bringing high-quality products to customers across China.”

Wu BuYa

CEO, Jiangsu King's Luck Brewery Joint-Stock Co., Ltd.

Why **Lenovo**?

Jiangsu King's Luck Brewery was convinced by Lenovo's reputation as a globally renowned technology company, and its status as a leading provider of hardware and solutions for SAP.

Wu BuYa, CEO of Jiangsu King's Luck Brewery Joint-Stock Co., Ltd., comments: "Overall, our experience with Lenovo has been very good. The team has been incredibly professional and helpful. We don't see them as simply a hardware or service provider; we have built a partnership that goes both ways and supports us in achieving our goals."



How can businesses serve up smoother operations?

Jiangsu King's Luck Brewery refines the performance and availability of its mission-critical SAP applications with Lenovo.

[Explore Lenovo SAP Solutions](#)



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