

Technology

Making AI more accessible to European businesses

Seeweb

Leading Italian cloud provider Seeweb partners with Lenovo and NVIDIA to bring an innovative GPU-computing-as-a-service offering to market, based on Lenovo ThinkSystem SR670 V2 servers powered by NVIDIA® L40S GPUs, helping organizations of all sizes harness the power of artificial intelligence and machine learning.

Lenovo

Powered by



1

Who is Seeweb?

Seeweb is an Italian cloud provider committed to the provision of scalable and highly innovative cloud services, and a European leader in cloud services for artificial intelligence (AI) and machine learning (ML).

Headquartered in Frosinone, Lazio, Seeweb has been providing high-quality IT solutions for almost 25 years. Today, it owns and operates four data centers—in Frosinone, Milan, Sesto San Giovanni, and Lugano—offering a wide range of cloud computing, hosting, security, and consulting services.



2

The Challenge

A pioneer of cloud computing in Italy, Seeweb's latest innovation is its GPU-computing-as-a-service offering—scalable, pay-per-use, high-performance resources specifically designed for AI and ML workloads, powered by NVIDIA.

Marco Cristofanilli, Head of AI Cloud at Seeweb, begins: “AI adoption is increasing all the time. A few years ago, we saw a gap in the market for AI and ML cloud services; there was simply nothing available in Italy at the time. We wanted to make AI more accessible, to give our customers the opportunity to leverage this exciting technology through a cost-effective, flexible cloud consumption model.”

Seeweb's innovative Cloud Server GPU service offers customers access to ready-to-use high-performance computing resources for AI, ML, and deep learning applications.

“

“We believe that AI and ML shouldn't just be the preserve of big corporations. That's why we partnered with Lenovo and NVIDIA to build our Cloud Server GPU offering and make these capabilities accessible to all.”

Marco Cristofanilli

Head of AI Cloud, Seeweb

Powerful foundation

Seeweb's Cloud Server GPU offering is based on Lenovo ThinkSystem SR670 V2 servers. Each server is equipped with eight NVIDIA L40S GPUs, delivering best-in-class GPU acceleration with scalable and optimal performance for AI and ML workloads.

"Of all the solutions we considered, Lenovo ThinkSystem SR670 V2 powered by NVIDIA GPUs came out top for performance and energy efficiency," confirms Cristofanilli. "Sustainability is important to us; all our server farms are powered by 100% renewable energy."

Hardware

Lenovo ThinkSystem SR670 V2
NVIDIA® L40S GPUs



“

“We’ve worked with Lenovo for many years and have a close relationship with the local team. Lenovo is one of our key solution providers, and we know their systems to be powerful, scalable, and reliable.”

Marco Cristofanilli

Head of AI Cloud, Seeweb

3

Results

Since launching its Cloud Server GPU offering, Seeweb has helped customers of all sizes across multiple industries take advantage of AI and ML to support their work. Use cases include translation, drug discovery, fake news detection, research, and radar detection.

The ready-to-use service, with easy driver installation and 10Gbps bandwidth, is scalable, flexible, and offers a billing model based on actual usage—giving customers maximum GPU power at a competitive price.

Cristofanilli comments: “We’re proud that our Cloud Server GPU service is helping developers, data scientists, researchers, companies, artists, and universities fuse traditional simulations with AI, ML, and deep learning.”



Innovative GPU-computing-as-a-service offering



Flexible pay-as-you-go model



High performance, lower power consumption

“

“I consider the new service offered by Seeweb to be very important, as it allows us to lower the barriers to entry to a technology that has become key to competitiveness, making it easier for companies of all sizes to access and exploit its real potential.”

Alessandro de Bartolo

Country General Manager Infrastructure Solutions Group, Lenovo Italy

Why **Lenovo**?

Teaming up with Lenovo enables Seeweb to provide its customers and partners in Italy and beyond with powerful, scalable, and secure technology solutions to support the most demanding workloads. Lenovo ThinkSystem servers featuring the latest NVIDIA GPUs deliver the performance needed for compute-intensive AI and ML workloads.

Seeweb's partnership with Lenovo also helps to ensure competitiveness, speed, and resilience in an increasingly dynamic and demanding technology market. Thanks to its European manufacturing operations in Budapest, Hungary, Lenovo can promptly meet growing demand for infrastructure.

Lenovo's technological infrastructure also allows Seeweb to adopt cost-effective and energy-efficient solutions, responding to the company's focus on environmental sustainability.



A large, white, stylized quotation mark icon consisting of two facing single quotes.

“Thanks to the collaboration between Seeweb and Lenovo, our AI tools achieve the objectives of energy efficiency and optimization of the quality-price ratio, allowing us to maintain our commitment to provide sustainable solutions both from an environmental and economic point of view. This supports companies in the development of advanced AI and ML projects, facilitating their work and contributing to a more sustainable future.”

Marco Cristofanilli

Head of AI Cloud, Seeweb

How can cloud providers help their customers take advantage of AI?

Working with Lenovo and NVIDIA, Seeweb launched Cloud Server GPU—a flexible, cost-effective cloud service for AI and ML workloads.

[Explore Lenovo ThinkSystem Solutions](#)

Powered by

