

Insurance | Austria

Increasing staff flexibility with modern workplace solutions

Vorarlberger Landes-Versicherung V.a.G.

Moving into a newly constructed building offered VLV the opportunity to boost business agility by better aligning its client and server solutions with the changing demands of hybrid working and digital collaboration.



Lenovo

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Customer background

Who is Vorarlberger Landes- Versicherung?

Vorarlberger Landes-Versicherung V.a.G. (VLV) is a regional mutual insurance company rooted in the western Austrian state of Vorarlberg. The company employs around 200 people, delivering accessible insurance services for the local population as well as for the region's many small and medium businesses. With more than 100,000 members and over 360,000 contracts, VLV achieves an annual premium income of €122 million.



2 The challenge

As part of its wider business modernization strategy, VLV wanted to boost employee productivity by implementing cutting-edge digital workplaces and making the most of its newly built, state-of-the-art head office. The new building was designed for the future with open hot-desk areas combined with meeting rooms, more informal project zones, and even a sunny roof terrace. The company looked to capitalize on flexible hybrid working practices by equipping all its staff with the best digital workplace solutions to work efficiently from anywhere—in the office, on the go, or at home.

The move to the new building was an opportunity to standardize workplaces and focus more radically on sustainability. VLV designed a highly energy-efficient server room, and was looking to add more server capacity to ensure smooth and fast performance for core business processes and complex risk modeling.

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“Our goal was to use this unique opportunity to provide simple, modern, and mobile workplaces for everyone—from staff based at the new head office to customer service representatives at our 12 branch offices across the state. This approach would allow us to streamline support through standardized workplace solutions and facilitate hybrid working, closer collaboration, and digital innovation.”

Martin Weiner

System Administrator, Vorarlberger Landes-Versicherung V.a.G.

3 The solution

Selecting a modern workplace solution

Kicking off its workplace modernization, VLV requested proposals for several options with different performance and quality levels from a range of vendors. After detailed evaluation, the company selected Lenovo ThinkPad X1 Yoga Gen 8 as its future standard solution, together with large 34" Lenovo ThinkVision T34W-30 curved monitors and Lenovo ThinkVision MC60 monitor webcams. The Lenovo solution delivers a neat, modern, and flexible workplace in which employees simply connect their ThinkPad to a single USB-C cable. This single cable solution is highly efficient, as it seamlessly covers data transfers as well as charging the battery.

Hardware

Lenovo ThinkPad X1 Yoga Gen 8
Lenovo Yoga Sleeve
Lenovo ThinkVision T34W-30 Curved Monitor
Lenovo ThinkVision MC60 Monitor Webcam
Lenovo ThinkSystem SR650 V3

Software

Lenovo XClarity Administrator

Services

Lenovo CO₂ Offset Services
Lenovo Premier Support
dyna bcs Informatik GmbH

3 The solution

Putting sustainability and efficiency first

With Lenovo ThinkPad X1 Yoga Gen 8, all VLV employees now have a reliable and powerful 2-in-1-laptop with a built-in Communications Bar for high-quality, AI-enhanced video conferencing, enabling smooth collaboration in every situation. Every user also received a stylish and functional Lenovo Yoga Sleeve made from PET recycled materials to protect their device.

VLV took the opportunity to sign up for Lenovo CO₂ Offset Services. Lenovo has estimated the carbon emissions associated with each device over the average lifecycle, including manufacturing, shipping, and usage. These emissions can be offset through verified climate action projects at the point of purchase, helping VLV manage the carbon footprint of its IT in a simple, compliant and transparent way.

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The
solution

When the company moved to its new building, with highly efficient data center cooling systems supported by solar energy, VLV added four new Lenovo ThinkSystem SR650 V3 servers to increase capacity and performance for a wide range of virtual machines running on VMware virtualization. The new Lenovo servers power important risk management solutions and deliver seamless virtual desktop experiences using Citrix solutions.

Additionally, three large and very powerful Lenovo servers, each with 4 TB memory, run the company's mission-critical SAP S/4HANA business applications.



“Lenovo simply offered the best and most attractive package when we were looking to change the way we work. Our new Lenovo solutions are the foundation for a more modern, agile, and productive business. The Lenovo ThinkPad X1 Yoga Gen 8 2-in-1 laptops allow our staff to work flexibly while also boosting our overall sustainability through Lenovo CO₂ Offset Services.”

Martin Weiner

System Administrator, Vorarlberger Landes-Versicherung V.a.G.

4 The results

VLV employees are very happy with their new modern workplaces. Martin Weiner, System Administrator at VLV, says: “Our staff like the premium design, the high-quality materials, and the robustness of the Lenovo ThinkPad X1 Yoga Gen 8. Everyone can easily switch between hot desking, meeting rooms, and working from home, making us more efficient and improving collaboration.”

The company also benefits from Lenovo Premier Support Services and close collaboration with its local Lenovo Platinum 360 Partner dyna bcs Informatik GmbH.



High build quality, reliability, and advanced features improve overall efficiency



Simple, convenient way to offset the carbon footprint of devices



High performance accelerates core business tasks

4 The results

Streamlining support and customer service

The new clutter-free workplaces—complete with displays and wireless keyboards—provide ergonomic comfort features such as integrated phone slots in the display stands. This approach works well with the VLV’s conferencing and collaboration solution Cisco Webex, and offers advanced security and protection features such as privacy shutters and hardware buttons to disable microphones on webcams.

The ability of ThinkPad Yoga devices to act like a tablet computer, complete with touchscreen and Lenovo Integrated Pen, enables customers to sign contracts digitally more easily, helping to drive workflows and speed up customer service.

VLV had used Lenovo laptops for its distributed teams in the past, but relied on a different partner. By standardizing devices and support across the entire workforce, and even across client and data center infrastructure, through Lenovo and dyna bcs Informatik GmbH, VLV has successfully consolidated, simplified and accelerated its IT processes.

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“Our modernized workplaces based on Lenovo solutions with guidance and support from our trusted partner dyna bcs Informatik GmbH are a solid foundation for the future. Improved data center performance has already made complex mathematical calculations for advanced insurance risk much faster, and we’re looking forward to continuing innovating in our industry by integrating more AI features and automation into our core business processes.”

Martin Weiner

System Administrator, Vorarlberger Landes-Versicherung Va.G.

Why Lenovo?

VLV has been very satisfied with the quality and performance of Lenovo solutions for many years. “We were happy that Lenovo and dyna bcs Informatik GmbH offered a winning solution for all our needs,” confirms Martin Weiner. “With Lenovo, everything just works consistently, every day. And if we ever encounter an issue, we can fully rely on the excellent support.”

With its increasing focus on sustainability, VLV is convinced that it chose the right partner. Martin Weiner adds: “Having full control over design and production allows Lenovo to use cutting-edge recycled materials and eliminate plastic from its packaging to continuously improve the sustainability of products and processes.”



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“We have worked with VLV for about two decades now, and we have built up great mutual trust in that time. We know each other very well and can discuss solutions, opportunities and challenges openly. As an advanced service partner, we can provide a high level and speed of support for Lenovo solutions locally that aligns perfectly with VLV’s regional focus and business requirements.”

Florian Salomon

CEO, dyna bcs Informatik GmbH

dyna bcs

How can companies modernize digital workplaces?

Working with Lenovo, VLV standardized on flexible, mobile workplaces for all staff, boosting business agility while streamlining IT processes.

[Explore Lenovo Services](#)